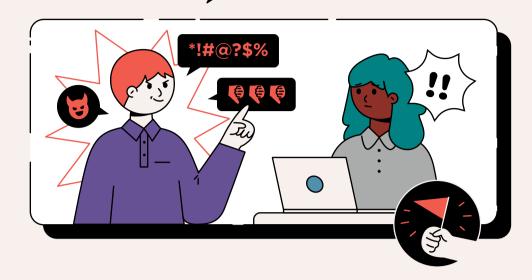


5 RED FLAGS FOR CANDIDATES WHILE INTERVIEWING

1. Rude to Your Receptionist, Waiter, or Other Support Staff



First impressions start right at the door!

If a candidate is dismissive or rude to your receptionist or the server during a lunch interview, that's your first red flag.

People show their true colors when interacting with others they perceive as less important than them; watch carefully!

2. Not Asking Questions



The right candidate will have a list of questions prepared about cultural fit, expectations, and growth in the role.

This curiosity indicates serious consideration and critical thinking;

if they don't want to know more in this period of uncertainty, will they pursue the best results later?

3. Not Admitting Fault or Owning Mistakes



You don't want a candidate to spend the interview being self-deprecating, but you do want honest answers.

If you say, "Tell us about a time when you made a mistake and how you corrected it" and you get an answer that doesn't admit an actual mistake, take note. It's not a deal-breaker but it might indicate responsibility issues in the future.

4. Buzzword Answers



Be on the lookout for a "buzzy" candidate.

If they are sprinkling in the keywords from your job listing in conversation, make sure they can back that up!

If they are focused on telling you what you want to hear rather than the reality of their experience, that's a red flag.

5. Projected Personality for Interview



www.ttisi.com

This red flag is particularly tricky because everyone does this to some degree when trying to make a good impression. However, you need to know if someone is doing a bait and switch on you in the interview process by putting on a good show and adapting their behavior!

Solve this with a DISC assessment as part of the interview process; you will get to

know their natural and adapted behavior.

©TTI SUCCESS INSIGHTS